

Abhinav gaur

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SKILLS

Core - Business Acumen, CRM, Data-Driven Analysis, Reporting and Dash boarding, Collaboration, Documentation

Expertise-

- Analytical skill
- Adaptability
- Collaboration
- consistency
- Accountability

Technical-

- MS Office.
- Python
- R Programming
- Tally ERP + GST
- Salesforce CRM software
- Power BI
- Tableau

WORK EXPOSURE

Consultant

360 Degree Cloud [Nov2023-Dec2023]

- Managed and optimized Salesforce CRM platform to enhance user experience and streamline business processes.
- Successfully scheduled and facilitated interviews between resources and clients, ensuring seamless communication and alignment of expectations.
- Proficient in updating and maintaining spreadsheets to track resource assignments, client requirements, and project timelines.
- Successfully updated and managed client resources' resumes on the client portal.
- Aligned and formatted resumes according to client-specific requirements, demonstrating attention to detail and adherence to established standards.

Data Analyst Intern (Summer Internship)

Vehicle care [Sep 2023 - Nov 2023]

- Optimized workshop operations for [KPI improvement], leading to [cost savings/revenue increase] by leveraging data-driven insights. (Quantify your impact)
- Developed predictive models to identify [potential issue] with [accuracy rate], enabling proactive interventions and reducing [negative outcome]. (Highlight analytical skills and problem-solving)
- Enhanced customer satisfaction by [specific action based on data analysis], resulting in [percentage increase] in positive feedback. (Demonstrate customer focus and results)
- Strengthened insurance partnerships through data-driven reports and insights, contributing to [improved claim processing efficiency/cost reduction]. (Showcase collaboration and value creation)
- Proficient in data analysis tools like [SQL/Python/R] and visualization tools like [Tableau/Power BI], ensuring clear communication of complex information. (Emphasize technical skills and communication).

Business Analyst

BHARAT INTERN [July 2023 - Aug 2023]

- Leveraged data analysis techniques to extract meaningful insights from raw datasets using tools such as Python, SQL, and Excel.
- Created impactful data visualizations using Tableau and Matplotlib, aiding in the interpretation and communication of complex data trends.
- Successfully cleaned and prepared datasets, ensuring data quality and accuracy for analysis.
- Applied statistical methods including regression analysis and hypothesis testing, enabling evidence-based conclusions.

PROJECT

Research Project Lead - Ethical Considerations in Artificial Intelligence

- Led an AI ethics research project, emphasizing data privacy and bias mitigation in artificial intelligence.
- Conducted a comprehensive review of existing ethical frameworks in AI, identifying key concerns.
- Developed a robust research methodology, including surveys and interviews with AI experts.
- Contributed to an innovative ethical framework for addressing emerging AI challenges.
- Presented the paper findings on behalf of the team at the International Conference {ICMCM-23} held at our college campus.
- Inspired to continue in AI ethics, with a focus on transparency and accountability mechanisms in AI decision-making.

EDUCATION

Abdul Kalam Technical University

MBA, Business Analytics (2022-2024)

Dr. Bhim Rao Ambedkar University

Bachelor of Science (2018-2021)

CERTIFICATIONS

- Tally Erp + GST (Aptech Institute)
- Data Science using R [Great Learning]
- Advanced Lean Six Sigma Yellow Belt Certification.

